

NORTH CENTRAL STATE COLLEGE

Mansfield, Ohio

REQUEST FOR PROPOSAL – Addendum 1

FOR

**Physical Security System — Badging, Door Access Control, and
Video Surveillance**

Issued 07/30/2026

PROPOSALS DUE BY

Original Submission Date - August 10, 2026 at 3:00 p.m.

Updated Submission Date – August 31, 2026 at 3:00 p.m.

Submit to:

Tim Hawes

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Addendum 1

SECTION 4 — Projected Timeline

4.1 Projected Timing

Event	Original Date	Updated Date
RFP Issued	July 15, 2026	July 15, 2026
Pre-Bid Site Walk	July 23, 2026	July 23, 2026
Deadline for Submitting Written Inquiries	August 3, 2026	August 24, 2026
Deadline for Submitting Proposals	August 10, 2026	August 31, 2026
Internal Review of Proposals	August 14, 2026	September 4, 2026
Interview Selected Respondents	August 17-20, 2026	September 8-11, 2026
Issue Purchase Order	October 1, 2026	November 1, 2026

Additional Site Walk — August 6, 2026

An additional pre-bid site walk has been scheduled to accommodate respondents who were unable to attend the July 23, 2026 site walk, and to provide all respondents an opportunity to review updated floor plans and ask follow-up questions in person.

Date: August 6, 2026

Time: 9:00 a.m.

Meeting Point: Fallerius Technical Center, Ground Floor Lobby, 2441 Kenwood Circle, Mansfield, Ohio 44906

Order of Visits: Main Campus (Fallerius, Byron Kee, Health Sciences, CDC) → Shelby Campus (Kehoe) → Crawford Success Center (Bucyrus)

Attendance is optional but strongly encouraged, particularly for respondents who did not attend the July 23 site walk. Respondents who attend neither site walk do so at their own risk per Section 2.5 of the original RFP. All interested parties are welcome to attend — no advance registration is required.

Section 1.4B — Cloud Management Clarification

Section 1.4B of the original RFP is hereby revised as follows. All other provisions of Section 1.4 remain unchanged.

Original language:

"The system must be cloud-managed and accessible remotely via web browser and mobile application without the need for a VPN or on-premises server."

Revised language:

"Cloud-managed architecture, accessible remotely via web browser and mobile application without the need for a VPN or on-premises server, is strongly preferred. Respondents proposing hybrid or on-premises architectures must clearly describe how their solution addresses the College's requirements for remote accessibility, system reliability during network outages, and long-term operational manageability. All proposals must include a detailed breakdown of year-one and ongoing annual costs under the proposed architecture."

Proposals offering a cloud-managed architecture will continue to be evaluated favorably. This revision does not represent a change in the College's preference — it acknowledges that compelling alternative architectures will be considered if the respondent adequately addresses the College's stated requirements.

Exhibit 3 — Inquiry Deadline Correction

The inquiry deadline stated in Exhibit 3 of the original RFP contains a typographical error listing June 25, 2026 as the deadline. This is hereby corrected. The controlling inquiry deadline is August 24, 2026 at 5:00 p.m. EST, consistent with Sections 2.7 and 4.1 as updated by this addendum.

Network and PoE Infrastructure

The following PoE budget information is provided in response to vendor inquiries. All figures represent current draw and available headroom at the time of this addendum. Network closet locations are identified on the floor plans included in the attached materials package.

Closet	Current Draw	Total Budget	Available Headroom
CDC	182W	1,480W	1,298W
Crawford	104W	2,220W	2,116W
FA-72	173W	1,480W	1,307W
FA-111	127W	2,960W	2,833W
FA-128	124W	4,440W	4,316W
FA-151	117W	2,960W	2,843W
FA-161	77W	740W	663W

Byron Kee	Unknown	Cisco 7850s	Unknown — verify on site
HS-130	292W	4,440W	4,148W
HS-337	211W	740W	529W
Kehoe Ground	210W	2,960W	2,750W
Kehoe Garage	30W	740W	710W
Kehoe 1F	220W	3,700W	3,480W
Kehoe 2F	179W	4,400W	4,221W
Kehoe 3F	144W	1,480W	1,336W
Kehoe 4F	29W	740W	711W

Respondents should note that FA-161 and HS-337 have limited available headroom. Some exterior camera enclosures with defoggers or heaters may draw up to 90W per device. If a proposed design exceeds available PoE capacity at any closet, the respondent must identify this in their proposal and include the cost of power injectors or switch upgrades as a separately itemized line item. Byron Kee switch capacity is unknown — respondents should verify during the site walk. All cabling is CAT6 or newer.

Power at parking area light poles is confirmed to be constant (not timer- or sensor-controlled) at Main Campus and Shelby Campus. Respondents should verify voltage and attachment feasibility during the August 6 site walk. All cameras at the Crawford Success Center must be building-mounted — see Q13 response below.

Attached Materials

The following materials are attached to this addendum and available for download from the College website at ncstatecollege.edu/rfp. Respondents who received this addendum by email will also receive the materials package directly.

- Updated floor plans — camera coverage areas (yellow highlighted)
- Updated floor plans — door access control locations and network closets
- Door photographs — front, back, side, and hardware/jamb views for all target doors
- README — final door counts, CDC ingress/egress requirements, and additional notes

Respondents are expected to review all attached materials prior to the August 6 site walk.

Vendor Questions and College Responses

The following questions were received from registered respondents following the July 23, 2026 site walk. Responses are provided below and apply to all respondents equally. These responses are incorporated into the RFP by reference and supersede any conflicting language in the original RFP where applicable.

No.	Topic	Question	College Response
1	Administrative / Addenda	Please confirm the official deadline for bidder inquiries and identify whether any addenda, prior bidder questions, responses, or site-walk materials have been issued.	The controlling inquiry deadline is August 24, 2026 at 5:00 p.m. This Addendum 1 constitutes the first addendum issued to date. Updated floor plans, door photographs, and PoE budget information are attached hereto as referenced in this addendum.
2	Alternate Site Walk	Please confirm whether an alternate walkthrough can be scheduled before the inquiry deadline and whether Verde remains eligible to submit without attending the original walk.	An additional site walk has been scheduled for August 6, 2026 at 9:00 a.m. beginning in the Fallerius Technical Center ground floor lobby, 2441 Kenwood Circle, Mansfield, Ohio 44906. All interested respondents are welcome to attend. Verde Security and any other respondents who did not attend the July 23 site walk remain eligible to submit a proposal.
3	Bonding / Wage Requirements	Please confirm whether bid, performance, or payment bonds are required and whether Ohio prevailing wage, union labor, apprenticeship, or other labor participation requirements apply.	No bid, performance, or payment bonds are required at this time. The College is not aware of Ohio prevailing wage or union labor requirements applicable to this project. Respondents are responsible for confirming their own compliance obligations under applicable law.
4	Insurance / Commercial Requirements	Please confirm whether any insurance requirements apply beyond Section 3.5, including workers compensation, commercial auto, umbrella/excess liability, professional liability,	The insurance requirements stated in Section 3.5 represent the minimum requirements for this RFP. Additional coverage requirements, including but not limited to workers compensation, commercial auto, umbrella/excess liability, and cyber liability, may be

		cyber liability, or errors and omissions coverage.	negotiated and defined in the resulting contract at the College's discretion.
5	Existing Systems and Migration	Please identify the existing video surveillance, access control, and badging systems by manufacturer and software version. Confirm which databases, users, credentials, schedules, or existing devices must be migrated, reused, or remain operational during cutover.	The College operates multiple legacy on-premises security systems from various manufacturers. Specific manufacturer and version information is not available. No existing credentials, databases, user records, or configurations are required to be migrated to the new system — the College is performing a full replacement. Respondents should plan for a clean installation. Existing door access must remain fully operational at all locations until new hardware is commissioned and tested at each location.
6	Door Hardware Schedule	Please provide a door-by-door schedule identifying existing and required lock type, voltage, reader, door contact, request-to-exit device, door/frame construction, fire rating, and required locking function, or confirm whether respondents may carry a clearly defined allowance.	A formal door hardware schedule is not available. The College has provided floor plans identifying controlled door locations and photographs of existing door hardware from multiple angles, attached hereto. Respondents are expected to assess existing hardware conditions during the site walk and include all required hardware in their proposals. Respondents may carry a clearly defined allowance for hardware variances, provided the allowance basis is clearly described in the proposal.
7	Final Door Counts / CDC Requirements	Please confirm the final controlled-door quantities for the Health Sciences Building and Child Development Center and clarify the CDC ingress/egress requirements, including the two front entrances requiring PIN capability.	Final door counts and CDC-specific ingress/egress requirements are documented in the README file included in the attached materials package. Respondents are strongly encouraged to review this file prior to the August 6 site walk and to address any remaining questions via the formal inquiry process.
8	Credentials and Badging	Please provide the anticipated quantities of active cardholders, physical credentials, mobile	The College does not prescribe specific credential quantities at this time. The proposed system must be scalable to accommodate the College's full

		credentials, visitor credentials, spare credentials, and required badging workstations, printers, encoders, and enrollment cameras.	employee and relevant student population across all campuses. All badging issuance equipment — including workstations, printers, encoders, and enrollment cameras — must be new. No existing badging equipment will be reused. Respondents should propose a complete credential issuance solution and describe their recommended quantities based on institutional size.
9	Camera Technical Design Basis	Please confirm the minimum camera design basis, including resolution, frame rate, codec, low-light performance, wide dynamic range, vandal/weather ratings, audio requirements or restrictions.	The College does not prescribe specific technical camera specifications. Respondents are expected to propose a baseline camera option and one or more upgraded tiers per Section 3.2. At minimum, cameras should support 1080p resolution, IR low-light capability, and weatherproof ratings appropriate for their installation environment. Audio recording is not required. Respondents should note that Ohio law requires at minimum one-party consent for audio recording — proposals including audio capability must address this requirement. The College reserves the right to select camera tiers independently by location.
10	Analytics / Optional Features	Please identify which analytics are required in the base proposal versus priced as alternates.	No analytics are required in the base proposal. All analytics and AI capabilities described in the Optional Enhancements section of Exhibit 2 — including people and vehicle detection, crowd detection, tailgating alerts, loud noise detection, license plate recognition, facial recognition, environmental sensors, and intercom integration — are to be priced as separately identified alternates so the College may consider them independently.
11	Video Retention Pricing Basis	Please confirm whether 30-, 60-, and 90-day retention pricing should be based on continuous recording at full resolution or whether event-	Respondents may propose event-based recording profiles where appropriate, provided the proposal clearly describes the recording methodology and any limitations on footage availability.

		based recording may be used.	Pricing for 30-, 60-, and 90-day retention tiers should reflect the Respondent's recommended recording profile for each camera tier proposed. Where both continuous and event-based options are available, both should be described and priced.
12	Parking and Access Road Objectives	Please define the required surveillance objective for each parking and access-road area and confirm whether respondents are responsible for determining final camera quantities and placements.	The primary objective for parking and access road coverage is general overview surveillance for incident review and deterrence. The College does not prescribe specific identification standards such as facial or vehicle identification at this time. License plate recognition is listed as an optional enhancement and should be priced separately. Respondents are responsible for determining final camera quantities, placements, and specifications necessary to achieve general overview coverage of the areas identified in Exhibit 5.
13	Parking Mounting / Power / Property Restrictions	Please confirm whether existing light poles may be used for camera mounting and power, including voltage, power availability schedule, and enclosure requirements. For the Crawford Success Center, please identify landlord-approved mounting locations and penetration restrictions.	Existing light poles at Main Campus and Shelby Campus parking areas are confirmed to have constant power available. Respondents should verify voltage and pole attachment feasibility during the August 6 site walk. For the Crawford Success Center, the College does not own the property. All cameras at that location must be building-mounted — no pole or ground infrastructure is available. The College has a cooperative relationship with the property owner and does not anticipate restrictions on building-mounted installations. Respondents should confirm penetration requirements during the site walk.
14	Network and PoE Infrastructure	Please provide available network switch capacity, PoE budgets, fiber or copper uplinks, network closet locations, VLAN/IP standards, internet bandwidth, and whether	Network closet locations are identified on the floor plans attached hereto. PoE budgets per closet are detailed in the PoE Budget table in this addendum. Respondents should note that FA-161 and HS-337 have limited headroom. If proposed designs exceed available PoE

		switch replacements should be included.	capacity at any closet, respondents must identify this in their proposal and include the cost of power injectors or switch upgrades as a separately itemized line item. All cabling is CAT6 or newer. VLAN and IP standards will be provided to the selected contractor prior to installation.
15	Cloud, Cybersecurity, and U.S. Data Requirements	Please identify required cybersecurity features including MFA, SSO, audit logging, encryption. Clarify whether cloud hosting, backups, data access, and technical support must remain within the United States.	All data, cloud hosting, backups, and technical support must remain within the United States in accordance with Executive Order 2011-12K as referenced in Section 6.9F. Required cybersecurity features include multi-factor authentication for all administrative access, audit logging with a minimum 90-day retention of access records, and encryption of data in transit and at rest. SSO integration with Microsoft Entra ID via OIDC or SAML is preferred but not required — respondents should describe their SSO capabilities. Specific user provisioning requirements will be defined at contract award.
16	Implementation / Cutover	Please provide the desired substantial completion date and any phasing, blackout periods, background checks, escort requirements, after-hours restrictions, or allowable downtime.	The College does not prescribe a specific substantial completion date — respondents should propose a realistic implementation schedule per Section 3.1E. All work must be performed between 8:00 a.m. and 5:00 p.m. Monday through Friday excluding College holidays per Section 4.3, unless specifically approved in advance. Exception: all installation work at the Child Development Center (CDC) must be performed outside of business hours — after 5:30 p.m. on weekdays or anytime on weekends. The College reserves the right to define additional blackout periods around critical academic dates following contract award. Escorts will be provided upon request.

17	Acceptance / Closeout	Please define the acceptance-testing process, required test documentation, punch-list procedure, as-built requirements, labeling standards, and conditions for final acceptance.	Formal acceptance testing procedures, as-built requirements, and labeling standards will be defined in the resulting contract. At minimum, the College will require a functional test of all installed devices prior to final acceptance, a punch-list process for any deficiencies, and as-built documentation reflecting final installed device locations. Respondents should describe their standard closeout and acceptance process in their proposal.
18	Warranty / Service / Remote Management	Please confirm required warranty duration and clarify desired service-response times, support hours, preventive maintenance, remote monitoring, software update responsibilities, and pricing term for ongoing support.	The RFP requires a minimum one-year warranty on all installation and services per Exhibit 2. Respondents should clearly describe manufacturer equipment warranty terms for all proposed devices. Desired service response times, support hours, and preventive maintenance terms will be evaluated per Section 5.1H — respondents should propose their standard service agreement and any available service tiers. Software updates and security patches are the responsibility of the Contractor or platform vendor throughout the warranty period.

End of Addendum 1

North Central State College · Physical Security System RFP · Issued July 30, 2026